


**Off-the-Shelf Courses:
Learn+Do Workshops on QUBE**

	Course Title	Outcomes	Duration/ Contact Coaching time	Fees Per Person (Cohort size)
Strategic - C Suite Leadership Team Directors, Functional / Regional Directors / Senior Managers				
Invent Tomorrow – Strategy/ Business Model, Innovation Market development	Formulating Strategies for a WAM*	Working strategy with top level engagement and buy-in	24 weeks/ 32 hours/ 4hours	£4,000 (10/25)
	Digital Transformation	Modernised strategy with deep understanding of the digital revolution		
	Delivering Strategic Value	Strategic rethink to release additional value with downstream execution plan		
	Future-proofing the Enterprise	Strategy, Culture, Operational processes for enterprise resilience		
Deliver Tomorrow – Change, Project, Programme & Integrated Change Management	Delivering Strategic Intentions	Trimmed and aligned strategic execution to cultural and strategic goals	24 weeks/ 32 hours/ 4hours	£4,000 (10/25)
Lead & Organise – Leadership, Digital/Virtual Leadership, Team working, Organisational Design	Digital Leadership	The decision making generation acquires the acumen of the digital natives in leadership	24 weeks/ 32 hours/ 4hours	£4,000 (10/25)
	Engaging a Global Organisation	Scaled up leadership engagement and presence		
Ensure Results – Business Results, Benefits Management, Money Making	Strategic Decisions	Developing decisions which provide competitive advantage and value now and in the future	24 weeks/ 32 hours/ 4hours	£4,000 (10/25)
	Re-modelling your Enterprise for the 21 st Century	Building a working business model for the complex marketplace		


Buy

Buy


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Operational – Senior Line Managers, Functional Leads, Regional leads, Marketing & Sales Leads, Program Directors / Senior Project Managers / Change Managers				
Invent Tomorrow – Strategy/ Business Model, Innovation Market development	Innovation Accelerator	De-bottlenecked innovation, Embedded process for transforming ideas into value	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div style="text-align: right;">Buy</div>
Deliver Tomorrow – Change management, Project Management, Programme Management, Integrated Change Management	Perfect Projects	Soft and Hard side of successful execution	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div style="text-align: right;">Buy</div>
	Achieving ZERO Defect Projects	Advanced cultural and organisational changes to guarantee success		
Deliver Today – Sales, Purchasing, Operations Optimisation, Service Delivery Management	Achieving Customer Excellence	Developed a customer centric operation	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div style="text-align: right;">Buy</div>
	Aligning with the Buying Process	A sales process aligned with the flipped priorities of our WAM		
Lead & Organise – Leadership, Digital/Virtual Leadership, Team working, Organisational Design	Creating an Agile Organisation	Barriers to responsiveness removed and a culture of flexibility beginning to be embedded	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div style="text-align: right;">Buy</div>
	Organisational design for a WAM	A modern network based organisation where all the key players are accountable and aligned		
Ensure Results – Business Results, Benefits Management, Money Making	Delivering More from Even Less	De-bottlenecking and exploiting key processes and resources for maximum value	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div style="text-align: right;">Buy</div>


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	Course Title	Outcomes	Duration/ Contact Time/ Coaching time	Fees Per Person (Min/ Max per time zone)
Team/ Collaboration – Programme Managers, Project Managers, Virtual/ Global Team leads,				
Invent Tomorrow – Strategy/ Business Model, Innovation Market development	Inventing the Future Together	Long term engagement and joint accountability for delivery	16 weeks/ 24 hours/ 2hours	£2,500/£1750 (15/50) Buy
Deliver Tomorrow – Change management, Project Management, Programme Management, Integrated Change Management	Achieving Results through Virtual Teams	Removing all barriers and boundaries to effective collaboration	16 weeks/ 24 hours/ 2hours	£2,500/£1750 (15/50) Buy
	Delivering Cross Cultural Projects	Overcoming the soft challenges to working in a global world		
Deliver Today – Sales, Purchasing, Operations Optimisation, Service Delivery Management				 Buy
Lead & Organise – Leadership, Digital/Virtual Leadership, Team working, Organisational Design	Accelerated Management Programme	Managers/teams with a deeper capability to work collaboratively	16 weeks/ 24 hours/ 2hours	£2,500/£1750 (15/50) Buy
	Energising (Global) Teams	The soft side of leading in ambiguity and complexity has been mastered		
Ensure Results – Business Results, Benefits Management, Money Making	Working together towards Effectiveness	Lean, streamlined teams working to ground- rules which guarantee focus on value delivery	16 weeks/ 24 hours/ 2hours	£2,500/£1750 (15/50) Buy

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Personal –				
Invent Tomorrow – Strategy/ Business Model, Innovation Market development	Leading Innovation	Development of key leads to drive the innovation process	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div data-bbox="1702 291 1856 354" style="text-align: right; background-color: #006633; color: white; padding: 5px; display: inline-block;">Buy</div>
Deliver Tomorrow – Change management, Project Management, Programme Management, Integrated Change Management	Making Projects Work for You	Simulation based workshop provides deep experience and competence	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div data-bbox="1702 651 1856 714" style="text-align: right; background-color: #006633; color: white; padding: 5px; display: inline-block;">Buy</div>
	Project Ninja Training	Enhanced delivery capability from light touch high impact managers (Don't have to be project leaders)		
Deliver Today – Sales, Purchasing, Operations Optimisation, Service Delivery Management	Influencing to Decisions	Key individuals with the ability to drive the agenda to a clear outcome	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div data-bbox="1702 818 1856 872" style="text-align: right; background-color: #006633; color: white; padding: 5px; display: inline-block;">Buy</div>
Lead & Organise – Leadership, Digital/Virtual Leadership, Team working, Organisational Design	Coaching for Performance	New behaviours and habits are embedded for better performance	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div data-bbox="1702 1108 1856 1162" style="text-align: right; background-color: #006633; color: white; padding: 5px; display: inline-block;">Buy</div>
	Influencing for Results			
	Resilience in a Complex World of Change			
Ensure Results – Business Results, Benefits Management, Money Making	Business Acumen	Behaviours and actions which lead to best value	12 weeks/ 24 hours/ 4hours	£2,500 (15/25) <div data-bbox="1702 1332 1856 1386" style="text-align: right; background-color: #006633; color: white; padding: 5px; display: inline-block;">Buy</div>
	Best Business Decisions	Delivery of decisions which deliver value not only now but also in the future		