

Investment Estimates for QUBE

What is QUBE?

QUBE is a *facilitated* service for spatial collaboration, productivity and learning.

There is NO cost for signing up for QUBE to participate in open community events.

There are no individual licence fees per participant.

How can QUBE help me?

QUBE is used in 3 distinct ways:

a) **'QUBE At your service'.**

Because you have many different needs. Or because you don't know what you can do or don't want to be tied down. On demand, e.g. weekly meetings, as a shared notice board, for client engagements, and Supporting your virtual **Communities** etc.

b) **Courses/Workshops**

- c) **Project** delivery without risk. For dispersed teams. Two times as fast. Half the resource.

What is the cost of signing up to and using QUBE (is it an annual fee or once off)?

a) **QUBE AT YOUR SERVICE**

Fees are charged quarterly.

b) **COURSES/WORKSHOPS**

Standard courses are listed at

<http://QUBE.cc>

Bespoke workshops are calculated using the QUBE configurator

<http://QUBE.cc/Configurator>

c) **PROJECT DELIVERY**

Fees cover de-risking & coaching, and delivery support. QUBE contains award winning project execution tools which guarantee success.

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a) QUBE AT YOUR SERVICE:

Threshold	Description	Quarterly Investment	
		Plus VAT	
Proof of Concept Familiarisation	<i>Lead Facilitator Help designing events One qubicle Duration is Three months</i>	£3,000	
Entry Level- Black	<i>Lead Facilitator/Backup Facilitator. Help designing events Coaching in Projects, Leadership, Innovation and business acumen as ~100 participants ~20 qubicles</i>	£5,000	
Gold	<i>Lead Facilitator/Backup Facilitator. Help designing events Coaching in Projects, Leadership, Innovation and business acumen as ~100 participants ~20 qubicles</i>	£10,000	
Burgundy	<i>Lead Facilitator/ 2 Backup facilitators. Help designing events Coaching in Projects, Leadership, Innovation and business acumen as ~200 participants ~60 qubicles Options for developing internal facilitators</i>	£25,000	
Digitally Transformed – Green	<i>Lead Facilitator/ Backup facilitator team of five Help designing events Coaching in Projects, Leadership, Innovation and business acumen as ~1500 participants ~300 qubicles Options for developing internal facilitators</i>	£150,000	
<i>Typical savings range from 10% to 60% including participant time.</i>			

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b) COURSES/ Using QUBE for a once off event/ WORQSHOP

Courses are listed on the website <http://QUBE.cc/community/>

Workshops

There are many variables in a one off event; number of participants, do they need personal QUBE orientation, do the speakers have digital experience or will they need coaching, is it a single long day or four, two- hour events over a week etc.

So we have created a self-configuration module which will give you a closer estimate of costs to match your plans. <http://QUBE.cc/Configurator>

Duration (Traditional)	Number of Participants	Description	Investment	Upgrades
½ day	15	<i>Design, preparation and set- up.</i>	£4,500	<i>Familiarisation Assisted orientation Event Icebreaker session 1:1 coaching Community networking Application coaching for teams</i>
	50	<i>Choice:</i>	£10,500	
	150	<i>4hr session 2*2hr sessions 1hr+2hr+1hr sessions</i>	£22,400	
1 day	15	<i>Design, preparation & set-up.</i>	£8,250	
	50	<i>Choice:</i>	£19,000	
	150	<i>2*4hr sessions 4*2hr sessions 1hr+2hr+2hr+2hr+1hr sessions</i>	£42,000	
3 day	15	<i>Design, preparation & set-up.</i>	£18,150	
	50	<i>May options to be defined during design. Chance for subgroup work and present back</i>	£42,400	
	150		£95,400	

Benefits:

- First class Tutors / Facilitators / Expert speakers / Coaches
- No venue required – Speed to action providing agility
- Flexibility in design to suit real needs. Easy to mix watching, talking, listening, trying out new learning, etc.
- Very high learning retention because learning episodes are short (30 mins to 2.5 hours) engaging, interactive and immersive
- No time lost in travel. No costs of travel. No overnight stays and accommodation needed
- Pre session activity is easy and builds early relationships
- Follow up activities are easy. Colleagues and boss can be brought into the learning quibcles to share learning
- Tutor access is fast and simple with two clicks so what has been learnt can be applied with confidence
- Application at work is built into the design so that what has been learnt has an immediate impact on business and people performance and results

Cost estimates for QUBE_02.doc

LEARNING TO TRANSFORM

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c) Using QUBE for PROJECT EXECUTION/DELIVERY

Depending on Project scale anticipate costs equivalent to 20% - 75% of traditional time and indicative costs:

There are also some standardised projects on QUBE typically priced at £25,000

- **openQUBE** – Open innovation project over six months
- **haqQUBE** – in depth Haqathon and execution over six months
- **pmoQUBE** package – Project Management Office and Project support for five subprojects over six months
- **dtQUBE** – Design Thinking bootcamp and execution over six months