

 QUBE PENTACLE	Learn +Work Ware	Conven- tional Meeting	Screen Sharing		Video Conferencing		Web Conferencing ¹				Audio Confer- ence	Virtual Meeting Space	
	QUBE	Senior Exec +Long haul	Glance	GoToMyPC	Telepre- sence	Polycomm	Adobe Connect	Webex	GoToMeet ing	Skype for Biz/ Lync	BT MeetMe	VenueGen / Avaya	QUBE
PRIMARY PURPOSE	Workshops (Workshops), Learning Events, Project Delivery		Graphic information presentation	Graphic information presentation	Interactive Conversatio n/ Meeting	Interactive Conversation/ Meeting	Information broadcast/ Meeting	Information broadcast/ Meeting	Information broadcast/ Meeting	Information broadcast/ Meeting	Communication/ Updates	Fun recreation	Workshops (Workshops), Learning Events, Project Delivery
EXPERIENCE													
Real Feel	✓	✓	x	x	x	x	x	x	x	x	x	x	✓
Memorable	✓	✓	x	x	✓	✓	x	x	x	x	x	✓	✓
Real all-to-all interaction	✓	✓	x	x	x	x	x	x	x	x	x	x	✓
Content	✓ Eddie Obeng's WAM Approach	✓	x	x	x	x	x	x	x	x	x	x	✓
Tutored/ facilitated	✓	✓	x	x	x	x	x	x	x	x	x	x	✓
21 st century business process	✓ SpinCast™		x	x	x	x	x	x	x	x	x	x	✓
KEY FEATURES													
Voice	✓ - Stereoscopic	✓	x	x	✓	✓	✓	✓	✓	✓	✓	✓	✓
WebCam	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	x	x	✓
Video	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	x	x	✓
Presentation	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	x	✓	✓
Polling	✓	✓	x	x	x	x	✓	✓	✓	x	x	x	✓
COSTS													
Travel & Accommodation	None	£1000 avg travel hotel £300	0 ^a	0 ^a	To/from Suite	To/from Suite	0 ^a	0 ^a	0 ^a	0 ^a	0 ^a	0 ^a	None
Venue cost	None	£1000	0 ^a	0 ^a	Suite	Suite	0 ^a	0 ^a	0 ^a	0 ^a	0 ^a	0 ^a	None
License Fee	None	None	£15-40 pcm	£18.00 pcm			£292pcm	£40pcm	See earlier	User £20 pcm	?	?	
Equipment cost	Standard PC, Windows Tablet or Mac	✓			£30,000² per location	£100,000³				Server £3,900			
Room Fitting cost	None	✓			£20-150,000 per location								None
Running cost	None	✓			Per site £2600⁴			320 ⁵					
Running cost per month ⁶	Courses/Project/ - Tutor+Hosting £800-10,000 More	£20,800 monthly workshop	£39.99⁷	£800⁸			200	1280					Contact us

¹ <http://web-conferencing.findthebest.com/>

² http://www.ft.com/cms/s/0/0e675d18-aa8b-11dd-897c-000077b07658_s01=1.html#axzz1qEKlnv1k

³ http://wiki.answers.com/Q/How_much_does_a_telepresence_cost

⁴ http://wiki.answers.com/Q/How_much_does_a_telepresence_cost

⁵ http://www.webex.com/fileadmin/ppu_calc.html

⁶ assume four one hour meetings of 16 people per month

⁷ <https://www.glance.net/site/getglance/getglance.asp?>

⁸ <http://web-conferencing.findthebest.com/q/16/205/How-much-does-Adobe-Acrobat-Connect-Pro-cost>

QUBE_Comparison

<http://QUBE.cc> <http://PentacleTheVBS.com>

LEARNING TO TRANSFORM



PENTACLE
